

Agile Energy is redefining how Australian businesses power their operations. As one of the country's fastest-growing commercial & industrial renewables energy company, Agile Energy delivers industry specific solutions.

Agile Energy delivers decarbonisation and affordable energy solutions through a tailored solutions which includes the fully-funded, onsite & zero-capex Power Purchase Agreements (PPAs). Projects are designed to integrate seamlessly with business operations and minimise disruption whilst securing reliable and affordable energy.

With over 50 MW of long-term solar and battery assets deployed nationally, Agile energy is backed by two major institutional investors: the Clean Energy Finance Corporation (CEFC) and Five V Capital. Their support provides the scale and certainty to deliver bankable, reliable, and future-ready renewable solutions.

### Backed by Australia's Most Credible Clean-Energy Investors:



Australia's \$33+ billion clean-energy investment fund

Mandated to accelerate national decarbonisation

Supports reliable, long-term energy infrastructure



One of Australia's leading private-equity firms

\$3.3+ billion in funds under management

Proven track record in scaling high-growth Australian businesses

### Our Differentiators

#### Commercial & Industrial Specialists

*deep capability in your industry across small, medium and large sites*

#### National Delivery Network

*proven delivery on complex, multi-site portfolios*

#### Long-Term Performance

*ongoing operations, optimisation and asset management*

#### Bankable Structure

*fully funded by tier-one institutional capital*

#### Customer-First Delivery

*engineered for reliability, cost savings and smooth implementation*

# Understanding Your Business & Industry

National retail and franchise networks operate across large numbers of sites with consistent energy demand driven by lighting, climate control, refrigeration, and point-of-sale systems. While individual sites may be small, aggregate energy use across the network is significant and difficult to reduce without impacting operations.

When energy is sourced solely from the grid, cost volatility is multiplied across portfolios, making budgeting and cost control challenging at scale. This reliance on short-term electricity pricing limits the ability to manage operating expenses consistently across locations.

As brand standards, reporting expectations, and sustainability commitments become more formalised, grid-only energy arrangements offer limited visibility or control over energy sourcing. In this context, alternative energy procurement models are increasingly relevant for retail and franchise operators seeking consistency, predictability, and portfolio-wide alignment.

*National Retail and Franchise Networks are increasingly moving toward solar and battery **Power Purchase Agreements (PPA)** with Agile Energy as a risk-management tool, a cost-efficiency mechanism, and a strategic pathway to cleaner, more stable production.*

## *PPAs Provide:*

*Lower and more stable energy costs*

*Protection against power disruptions when paired with batteries*

*Predictable long-term pricing for better budgeting*

*Immediate, trackable emissions reductions*

*No upfront capex investment to access renewable energy*

*Reduced exposure to energy price spikes & market volatility.*

## Case Study:



Rentokil Initial required an energy solution that could be deployed consistently across a geographically diverse distribution and logistics network, reducing exposure to rising electricity costs while supporting national sustainability objectives.

Logistics and distribution operations typically run extended hours and depend on reliable energy to support warehousing, fleet coordination, and materials handling. Managing energy risk across multiple sites introduces added complexity, particularly where facilities differ in ownership structures, building conditions, and local network constraints.

Agile Energy partnered with Rentokil Initial to deliver a coordinated, *portfolio-wide* solar program that balanced standardisation with site-specific design. By aligning commercial terms while tailoring technical solutions for each location, the program enabled energy cost certainty and decarbonisation at scale without disrupting daily operations.

With each site being delivered through a single Power Purchase Agreement framework, the solution provides Rentokil Initial with greater control and visibility across its energy portfolio, supporting long-term operational resilience and consistent outcomes across the network.

## Facts:

The portfolio comprises over **500 kW** of rooftop solar capacity deployed across **more than 10 distribution and logistics sites.**

Installation works were staged to maintain uninterrupted logistics and distribution operations.

The portfolio approach delivered consistent energy cost reductions and emissions outcomes across the network.

Network constraints and export limits were assessed + managed individually at each location.

The rollout addressed varying roof conditions, structural capacities, and site-specific load profiles.

Agile coordinated multi-site design, approvals, installation, and commissioning across multiple jurisdictions.

At the end of each PPA term, ownership of the solar assets transfers to Rentokil Initial for **\$1**, creating long-term portfolio value.



# Partnering with industry experts

National retail and Franchise networks face complex regulatory requirements across multiple jurisdictions, and the ongoing challenge of maintaining consistent store performance at scale. With large portfolios of sites operating extended hours, energy price volatility directly impacts margins and complicates network-wide cost control.

Many retail groups have limited ability to centrally manage energy risk across diverse sites, while remaining under pressure to reduce operating costs without compromising customer experience, store reliability, or brand standards.

Agile Energy lessens these pressures by providing *long-term price certainty*, access to *renewable generation*, and increased overall *energy resilience* in a manner that avoids any upfront capital burden. This leads to more stable and predictable operating costs across portfolios, allowing retail and franchise networks to focus on growth, performance, and brand consistency without disruption

## Market Leader and Expert Working Across your Industry:



eco●outdoor<sup>®</sup>

FREEDOM

agile  
energy

Rentokil  
Initial



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